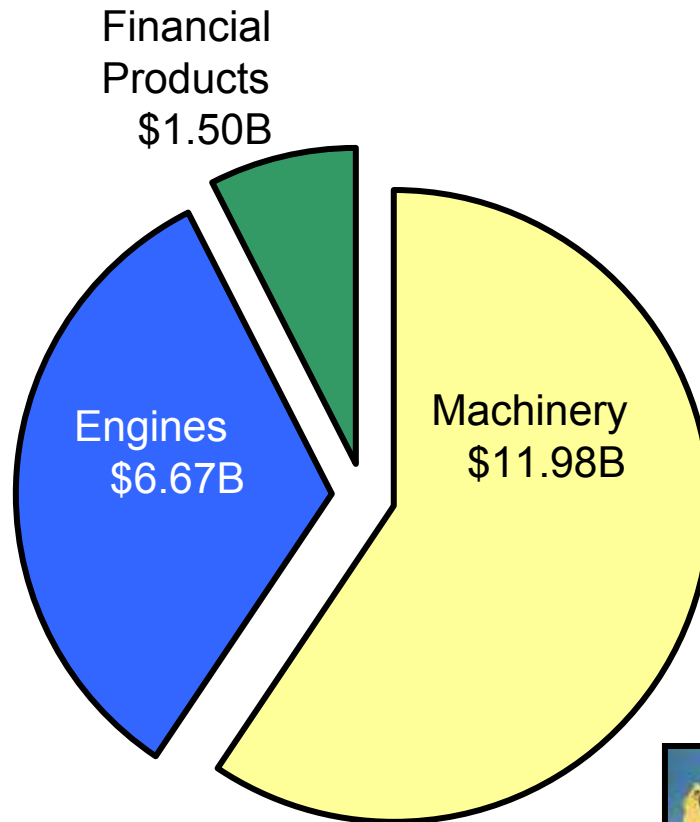
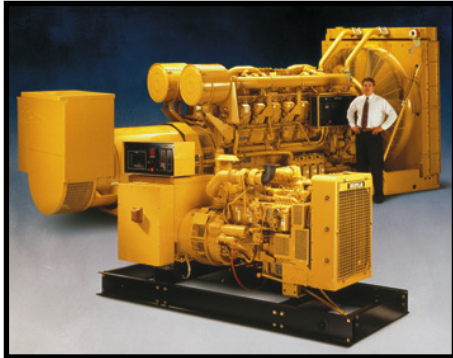
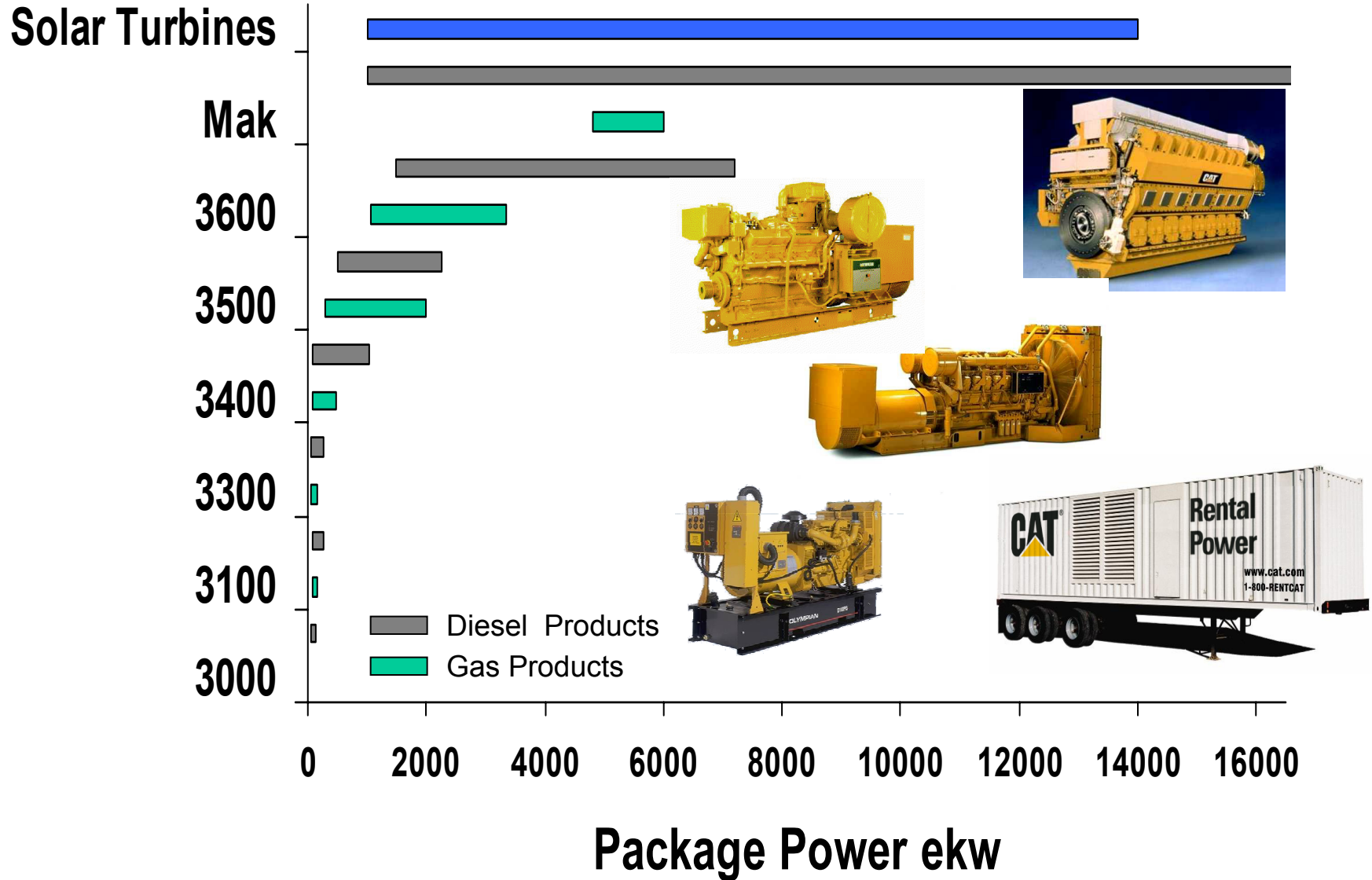


Caterpillar Inc \$20.15B

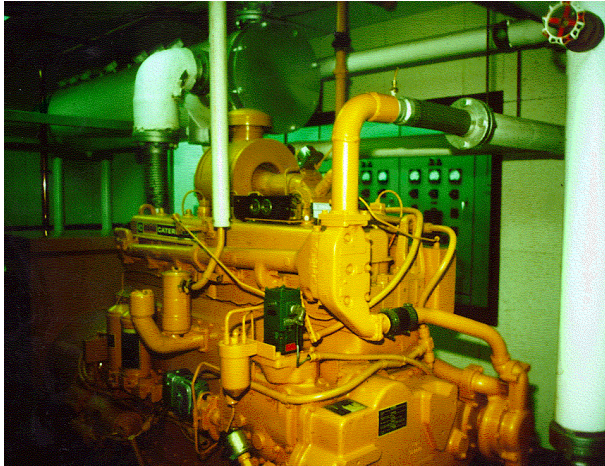


FEMP Workshop on DER
May 13 – 15, 2002 LA

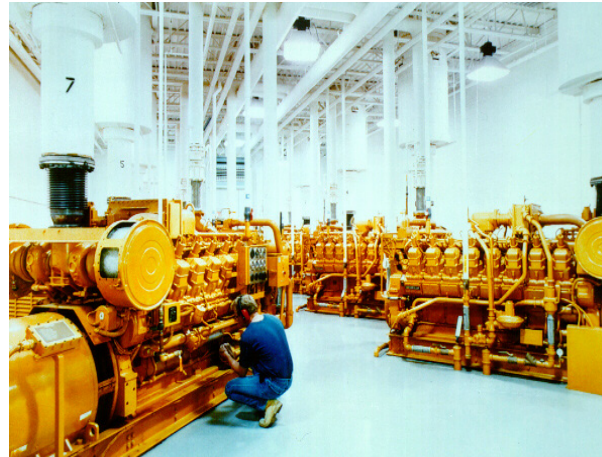
Caterpillar Power Products



Caterpillar Power Applications



School CHP Application
High School in Kansas
300 ekw
Installed 1970's
~ 65% CHP Efficiency



Industrial CHP Application
Plastics facility in Chicago
5.6 MW Total
Installed 1996
~ 70% CHP Efficiency



Denmark CHP
City Heat and Power
6.1 MW
Installed 2001
94% CHP Efficiency

Caterpillar Power Applications



**Dixon Marquette Cement
Installed 1992**

14.1MW Peak Shaving

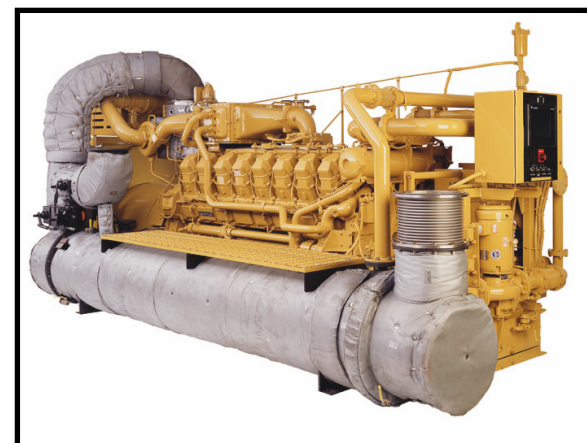
343M kw-hr produced
98.7% Uptime
9am – 10 pm operation
5 days / week



**Navistar International
Installed 1994**

9.2MW Cogeneration

\$2.0M annual cost savings
3.4 year payback
30 psi Steam Heat



**Presbyterian Homes
Installed 1999**

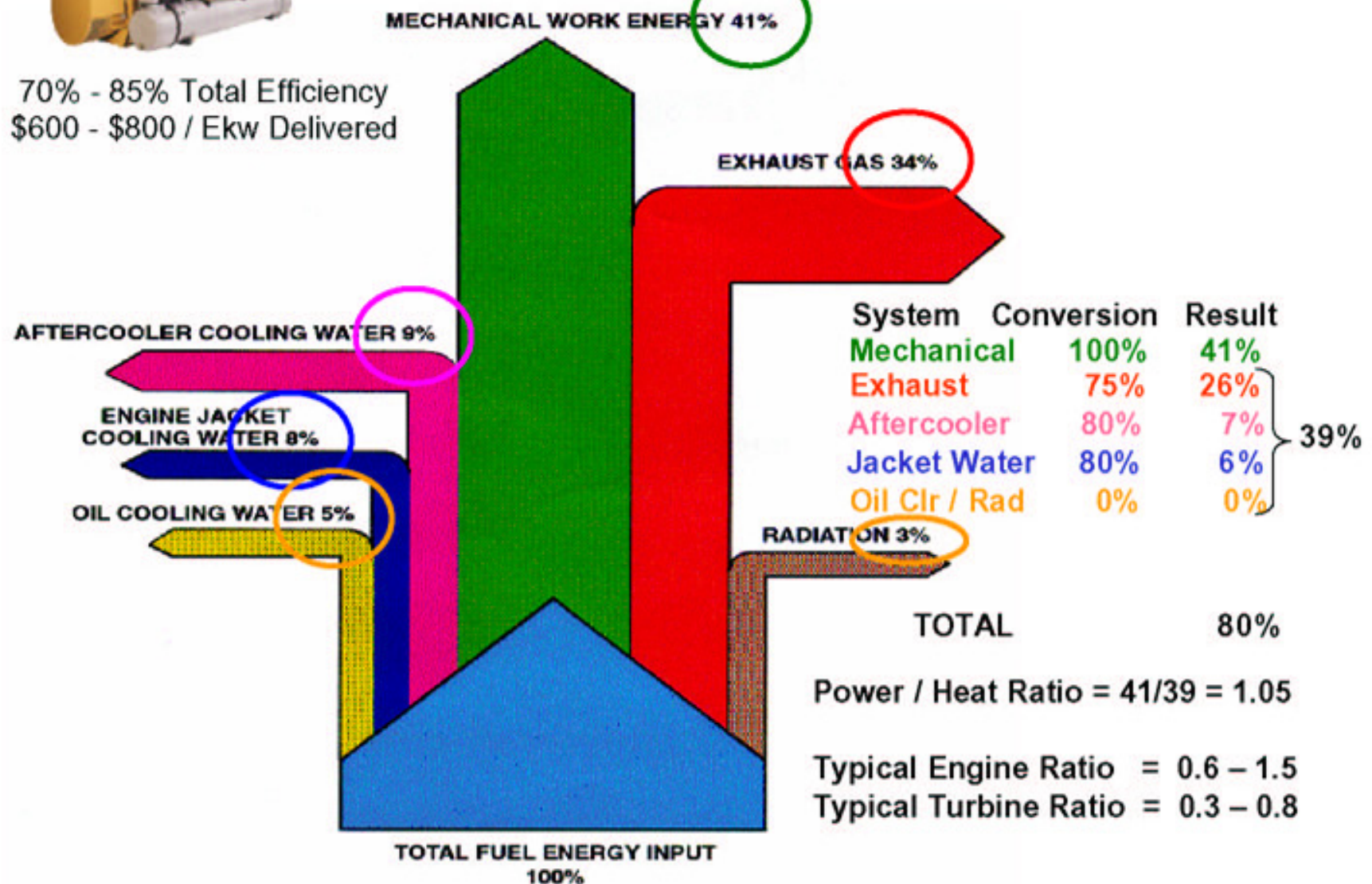
2.4MW Cogeneration

\$2M Total installed cost
5.3 year payback
12 psi steam heat
10 month installation
cycle.

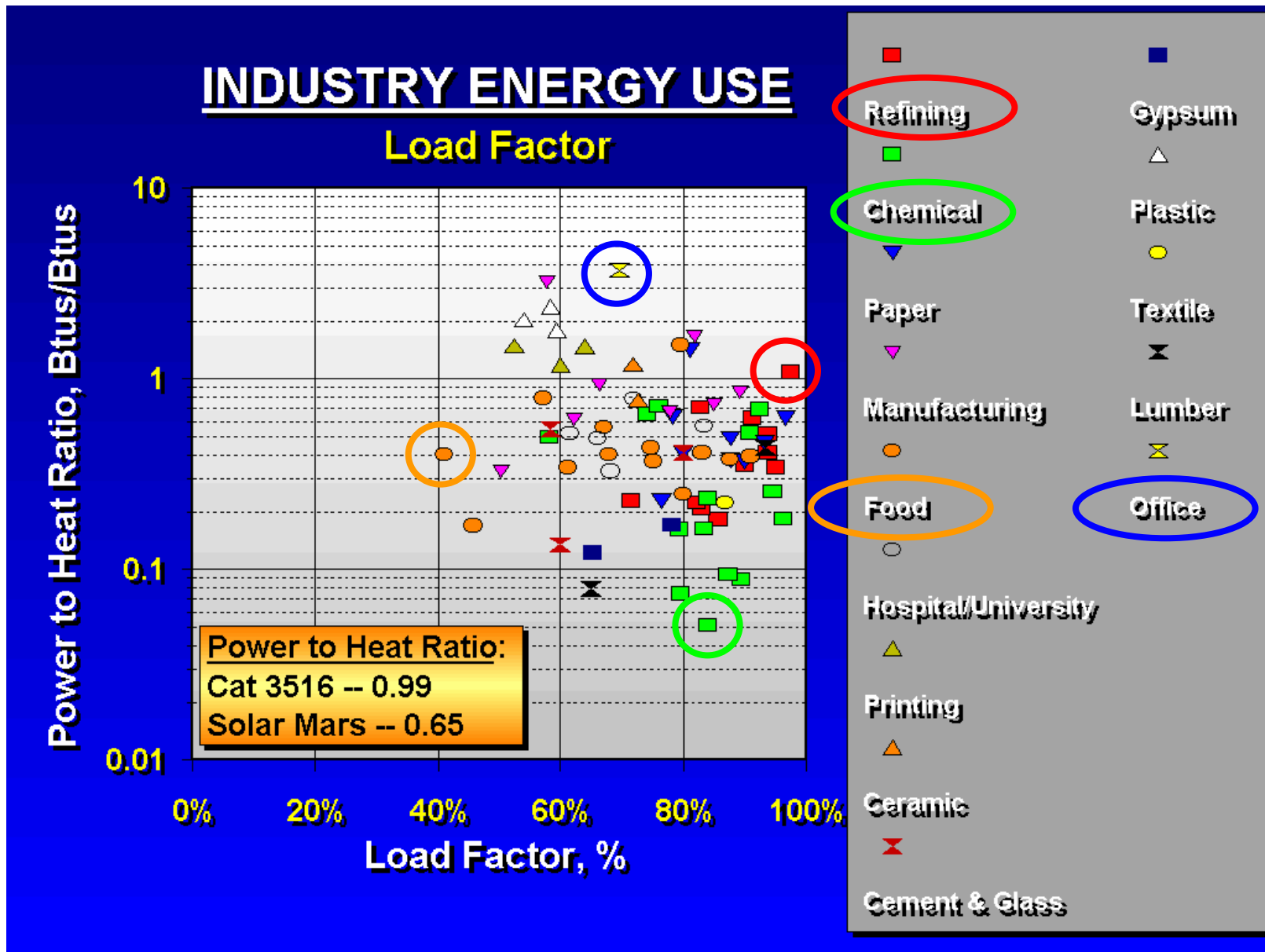
1250 eKW Recip Application



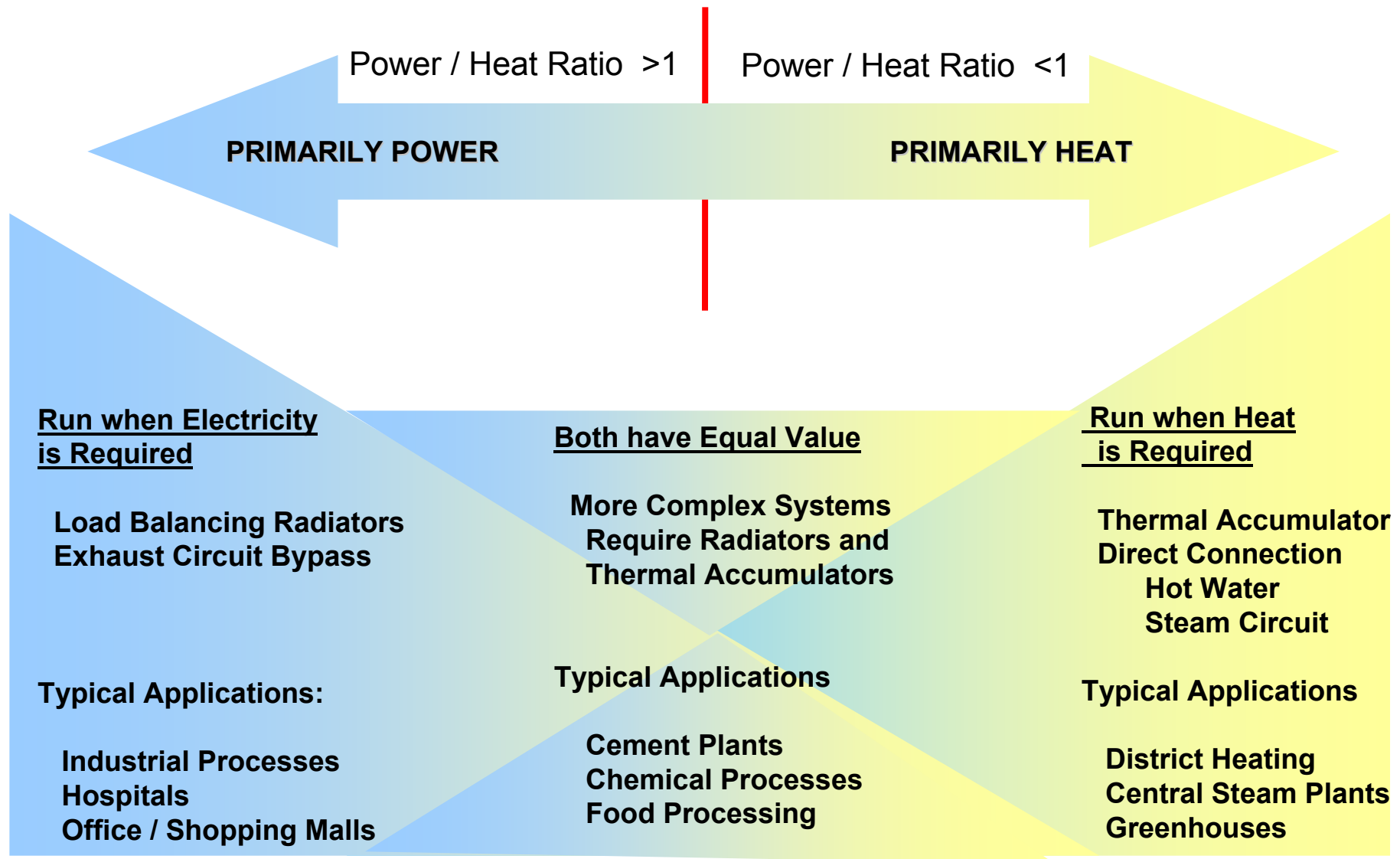
70% - 85% Total Efficiency
\$600 - \$800 / Ekw Delivered



Heat Recovery Industries



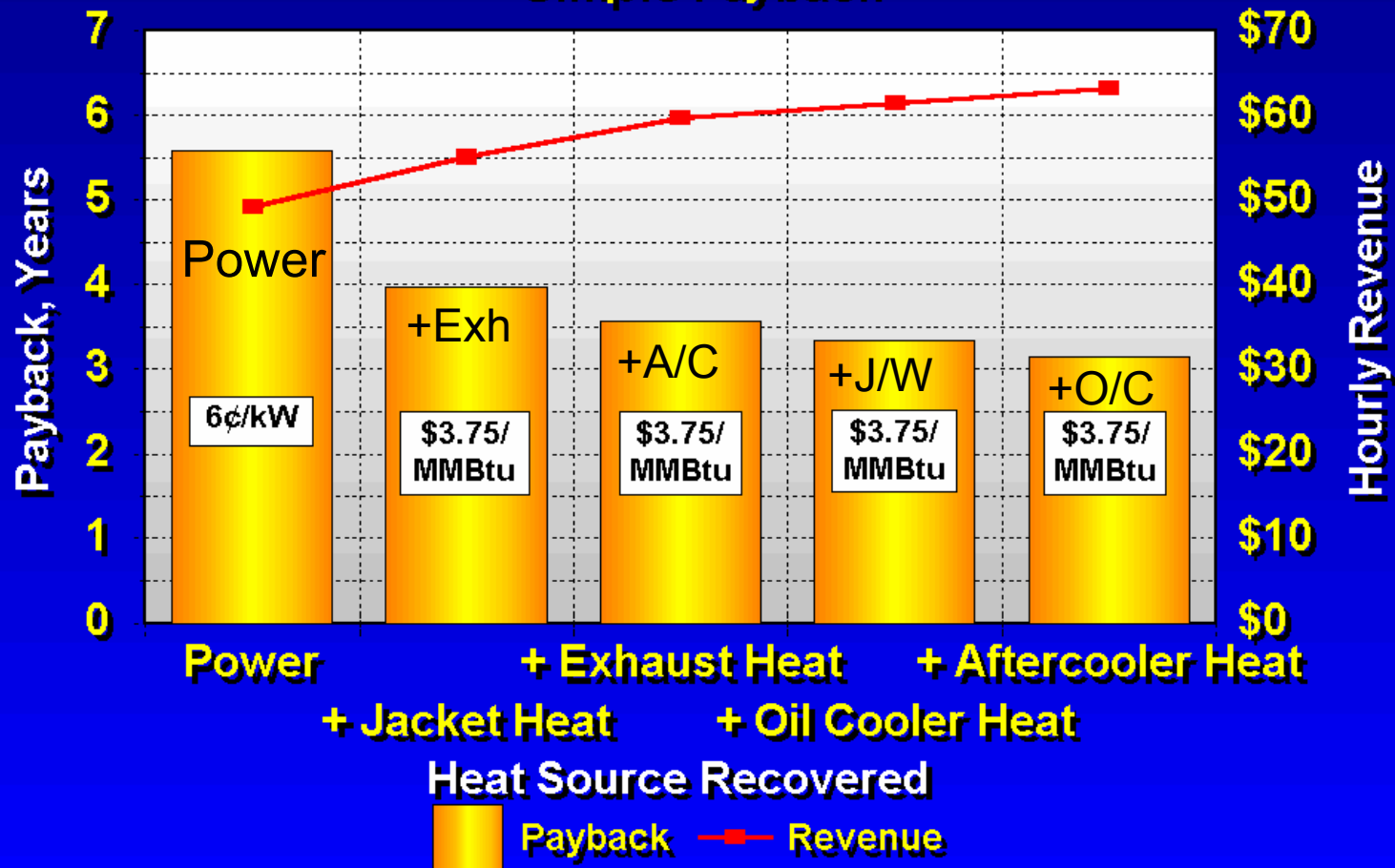
Combined Heat and Power Trade-Off's



Heat Recovery Benefits

VALUE OF HEAT RECOVERY

Simple Payback



Case Study 1: City of Riverside, CA

3.3 MW Digester / Landfill / Natural Gas

- 24/7 Continuous Duty Application
- 3 x 1.1 MW Gas Gensets (2000)
- 13,000+ hours on each unit to date

- City buys and has system installed
 - Generators, CHP, Chillers, Controls
 - Fuel Processing, Compressors, Cooling
 - \$5M Investment
- Connected to Riverside municipal grid
- Complete maintenance and service contract provided by Cat dealer Johnson Power
- Payback between 5 – 6 years

Benefits for Municipal Utility

- Grid support during peak loads
- Utilize gas from City landfill for power
- Defer improvements in distribution



Benefits for Water Treatment Plant

- CHP heat for increased digester output
 - Displaced old gas boilers
 - Fuel Savings / Reliability
- CHP chilling for facility
- Utilize gas from landfill and digester
- Average 85% - 90% Uptime
- Standby / island Capability

“Anyone who wants to build a facility like this, give me a call.”

Charles Sperino 909-351-6140

Case Study 2: NASA / FPL, Florida

10MW Standby / Peaking Application 5 x 2.0 MW Diesel Gensets (1999)

- FPL buys / installs equipment
\$6.84M, including removal of old equipment and facility upgrades, all in an 88 day construction cycle
- NASA leases for 10 years, then owns
Payment via reduced power costs (\$780K/yr)
- FPL dispatches during high demand periods
- NASA receives general rate discount for dispatch
- NASA provides own maintenance and service work



Benefits for NASA

- Standby power at their facility at no capital cost
- Contract Rate reductions in overall energy costs
- Powerplant ownership via long term rate reductions.

Benefits for Florida Power and Light

- On-demand peaking plant dispatched by FSL
- Long term energy contract with major customer
- Deferment of costly T&D upgrades

Next - NASA 10MW plant with portable power modules



Case Study 3: Meridian NAS, MS

9.4 MW Peaking / Standby System 5 x 1.875MW Diesel Gensets (1998)

- TVA buys / installs generators
\$3.5M substation, \$0.7M infrastructure
Local power distribution system
- TVA dispatches as needed from Chattanooga
7MW NAS load, 2.4 MW exported
- NAS under ESP rate schedule (12% min rate reduction)
- Savings reinvested into NAS grid infrastructure
- Complete maintenance and service support provided by Cat dealer Thompson Power



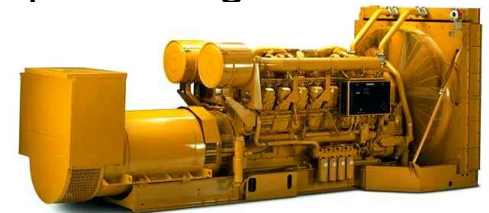
Benefits for Meridian NAS

- \$4.2M power system near their facility at no capital cost
- 23% reduction in annual \$2.2M energy costs (\$506K / year)
- Increased viability as a federal facility

Benefits for EMEPA / TVA

- Voltage sag elimination at end of 23 mile line
- Power plant located in Mississippi at load site
- Long term relationship with largest customer

Second powerplant installed at Ole Miss in Oxford, MS.



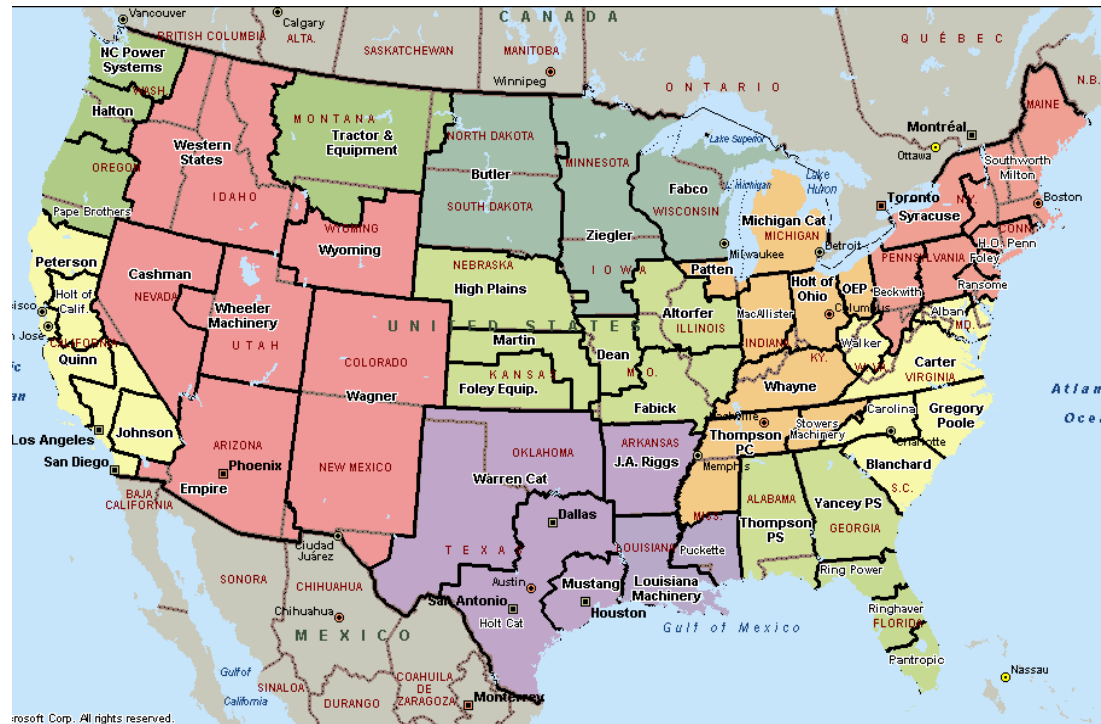
Defense & Federal Products Division

- ✓ Specific Caterpillar division to support US Government requirements.
Machines, Engines, Power Generation
- ✓ Packaged and shipped 150 units with 175MW of power

- ✓ Sales and Service through
64 Caterpillar Dealers
517 Branch Stores
34,000 Employees
\$3.5B Net Worth

Further Information:

www.Cat.com/products, or
Bill Lucas at 309-578-3651



THANK YOU!